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(From Left to Right) Back Row: Porter Eckberg, Sr. VP of Operations • Robb Posch, VP of Marketing • Robert Delara, Sr. Account Executive • David McKee, Director of Operations  
Michael Joiner, Marketing Consultant • Karrie Thomison, VP of Operations.

Front Row: Cassandra Copeland, Office Manager • Marylou Posch, President • Bob Posch, Chief Operating Officer • Eric Posch, Marketing Assistant. Not Pictured: Molly Randolph, Accounting Consultant

## Jan-Pro Introduces EnviroShield™, A Revolutionary Disinfecting Technology Just In Time For Flu Season!

Why should you care about a commercial cleaning company's efforts to be green? Commercial cleaning affects every business in the nation, and affects the environment more than any other industry.

**Think about it: from Calais, Maine across the entire country, EVERY hotel room is cleaned every day. Add in every restaurant, every school, every office (including inside every skyscraper), every theater... EVERY DAY. The impact of chemical use to air and water quality is LARGER THAN ANY OTHER INDUSTRY.**

The environmental improvement across Colorado, much less the US, would be huge if employers, especially green-minded employers, studied and acted upon the critical leverage they have in commercial cleaning.

Jan-Pro's advanced cleaning technologies as well as their greener chemicals result in drastically reduced and cleaner waste water.

Jan-Pro's newest innovation, EnviroShield, results in 100% disinfection, even in areas that could not previously be disinfected, using the most environmentally responsibly disinfectant available.

### Is disinfecting your office really necessary?

Despite their innocent appearance, the things you use most are the leading sources for communicable diseases.

The surfaces with the most germs in the average office are computer keyboards, computer mice, phone headsets and keys, and desktops.

The average computer keyboard surface contains **2.3 million germs**, which is more germs than would be found in **449 toilet seats**.

Office toilet seats average 49 germs per square inch, while desktops contain 21,000 per square inch, and phones average 25,000 germs per square inch.

The germ and infection transmission situations become even more dangerous when multiple people use these items, increasing the risk for cross-contamination.

Workers in the United States miss an average of 1.5 days a year solely because of the flu. This can cost businesses \$20 billion in lost productivity. What are **YOU** losing because of substandard cleaning?

### How can EnviroShield keep your office disinfected?

The EnviroShield™ sprayer achieves 100% disinfection coverage because the electrically charged spray droplets have a force of attraction of 75 times that of gravity. Droplets move upwards, against gravity, to coat hidden areas and wrap around all surfaces.

EnviroShield™ exceeds EPA standards for wetting surfaces, because every droplet coats the surface 100%, yet the droplet size is so small it will not damage electronics or get papers wet.

### Can an environmentally responsible disinfectant really work?

EnviroTru® will kill the most dangerous bacteria and microbes, including:

- H1N1
- MRSA
- E. Coli
- HIV

The disinfecting agent used in the EnviroShield™ system is called EnviroTru®, a Category IV (no harmful dermal, ocular, inhalation or ingestion effects) disinfectant.

The active ingredient in EnviroTru® is PCMX, which is widely used in surgical hand and skin scrubs. PCMX is very effective against a broad spectrum of bacteria and microbes, yet gentle on human contact and will not leave residue or damage treated surfaces.

Environmentally safe, EnviroTru® requires no special handling, no protective clothing, gloves or special ventilation or biohazard disposal, is non-flammable, and poses no health risks or side effects.

Call **(719) 264-1117 now** if you would like Jan-Pro to provide you with a free demonstration of this system, or if you would like more information.

Please visit :

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**Please call (719) 264-1117 NOW to discuss the advantages of owning a Jan-Pro franchise, including being part of the leader in green commercial cleaning, and the many tax advantages that come from owning your own business.**

### We're Greener from the Floor Up

JAN-PRO's exclusive use of microfiber flat mops offers maximum floor cleaning efficiency by using less water and fewer chemicals. Unlike old-fashioned string mops that only move the dirt and contamination around, our microfiber mops limit the spread of water and reduce contamination and drying time.

### We're Greener and Cleaner

JAN-PRO cleaning products are carefully selected based on their environmental impact. We specify cleaning products that are butyl free and low in VOCs. Our disinfectants are all hospital strength for broad spectrum killing power. And because they are highly effective, we can use less of them in every application.

### We're Greener in the Air

JAN-PRO crews exclusively use high efficiency vacuum cleaners that are certified by the Carpet and Rug Institute. Our back pack vacuums use a four part filtration system that filters 99.9% of particles to the size of 0.3 microns. Back pack vacuums have also been proven to improve the purity of air 52% more efficiently than standard beater-brush vacuums.

### We're Greener in Our Advanced Technology

Jan-Pro is proud to be the only commercial cleaner offering the EnviroShield system. The EnviroShield Spray Disinfecting System offers high performance like nothing else available, in that the system combines a safe and efficacious disinfectant with an electrostatic sprayer.

Environmentally safe, EnviroTru requires no special handling, no protective clothing or gloves, and no special ventilation or biohazard disposal. It is non-flammable and poses no health risks or side effects. Since it is a Category IV disinfectant, it poses no risk to the environment, through its usage or disposal.

And due to the electrostatic sprayer, EnviroTru is applied evenly for 100% coverage with no wasted disinfectant. This means less water used, less water wasted. It also means less energy wasted, since less waste water requires less energy to clean it.

### We're Greener in the Community

JAN-PRO of Southern Colorado is an active member of many local organizations dedicated to the environment and sustainability, including Green Cities Coalition, Pikes Peak Sustainable Business Network, US Green Building Council, and Catamount Institute.

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